

1871.604-4 Selection of "Best Value" Offer.

(a) The procurement team member shall be the source selection official.

(b) The BVS source selection is based on the premise that, if all offers are of approximately equal qualitative merit, award will be made to the offer with the lowest evaluated price (fixed-price contracts) or the lowest most probable cost (cost type contracts). However, the Government will consider awarding to an offeror with higher qualitative merit if the difference in price is commensurate with added value. Conversely, the Government will consider making award to an offeror whose offer has lower qualitative merit if the price (or cost) differential between it and other offers warrant doing so.

(c) *Documentation.* Rationale for selection of the successful offeror shall be recorded in a selection statement which succinctly records the value characteristics upon which selection was made. The statement need not and should not reveal details of the successful offer that are proprietary or business sensitive. Since the value characteristics are expressed in performance terms, the reasons for selection can focus on results to be achieved, rather than the detailed approach the offeror will use. The statement shall also comment on the rationale used to equate cost and qualitative merit. Little or no additional analysis is required when the selected offeror possessed the highest merit and lowest price. When a marginal analysis is made between value characteristics and price (or cost)—in most cases this will be a subjective, integrated assessment of all pertinent factors—specific rationale should be provided to the extent possible. It is expected that the statement will not ordinarily exceed one page. Where the procurement is closely contested, it would be prudent to expand on the rationale provided in the statement.

(d) The name of the offeror(s) selected for award shall be electronically transmitted to the offerors which will serve as a notification to those offerors that were not selected (see 1871.505). The selection statement may be made available at the buying team's discretion.

PART 1872—ACQUISITIONS OF INVESTIGATIONS

Sec.

1872.000 Scope of part.

Subpart 1872.1—The Investigation Acquisition System

1872.101 General.

1872.102 Key features of the system.

1872.103 Management responsibilities.

Subpart 1872.2—Applicability of the Process

1872.201 General.

1872.202 Criteria for determining applicability.

1872.203 Applicable programs and activities.

1872.204 Approval.

Subpart 1872.3—The Announcement of Opportunity

1872.301 General.

1872.302 Preparatory effort.

1872.303 Responsibilities.

1872.304 Proposal opportunity period.

1872.305 Guidelines for Announcement of Opportunity.

1872.306 Announcement of opportunity soliciting foreign participation.

1872.307 Guidelines for proposal preparation.

Subpart 1872.4—Evaluation of Proposals

1872.401 General.

1872.402 Criteria for evaluation.

1872.403 Methods of evaluation.

1872.403-1 Advisory subcommittee evaluation process.

1872.403-2 Contractor evaluation process.

1872.403-3 Government evaluation process.

1872.404 Engineering, integration, and management evaluation.

1872.405 Program office evaluation.

1872.406 Steering committee review.

1872.407 Principles to apply.

Subpart 1872.5—The Selection Process

1872.501 General.

1872.502 Decisions to be made.

1872.503 The selection statement.

1872.504 Notification of proposers.

1872.505 Debriefing.

Subpart 1872.6—Payload Formulation

1872.601 Payroll formulation.

Subpart 1872.7—Acquisition and Other Considerations

1872.701 Early involvement essential.